TAX THE STREETS

Have you ever come across a cool shop, bar, restaurant or interesting place while riding, that you'd like more people to know about? Well, each month we feature places such as these that have been found by our readers so that others can go check out these gems of the road for themselves. If you'd like to turn us on to someplace neat that you've found... email us at thunderroadskelly@yahoo.com & we'll be there!



KIM MOTOR COMPANY INC.

By Kim Zimmerman, Owner

I guess it really started back in the 60's, probably the early 60's. I was a little kid in the backseat with my brother, Keith, making that long ride back from Miami. Mom and dad were up front. All the sudden I heard the rumble of thunder. It kept coming. I was scared as I peeped over the window. They kept coming and I finally got the nerve to look out the back window. It was packs of them. They just kept coming. Don't remember how long it lasted but it was enough to put me in a trance that carried me all the way home. That is the first time I knew what I wanted in life.

Years later, I was at a back yard body shop with my dad. They let me sit on a bike while they talked. It was a hot summer night. They turned a fan on me so I could think I was riding and had a good laugh. It didn't bother me... I was in heaven. After that, my dad came home with a M65 Harley for my brother and me to ride on the sawmill trails. It didn't take long for us to burn that one up.

My dad started going to insurance salvage sales to buy some cars for the body shop man to fix so they could make some money. I started buying insurance claim cars and bikes to run on the sawmill trails. Man, life was good. I couldn't wait to get home from school to hit the trails.

The day I turned 16, I got my car and motorcycle license and had a car and bike paid for and tagged. Made the money by shoveling snow, cutting grass, selling scrubs, paper route and some from the salvage cars. My first car on the road was a 68 AMX with a 390 engine. It lasted about 2 months until I rolled it 3 times. The insurance co. paid me \$1800 and I made \$1000 profit. I called James, he said just tow it behind the house. Never said anything else. Can you imagine the worry I put him through? But he never said a word. By the time I got out of high school, I had been through 18 cars and bikes.

I went into business for myself just before I turned 21. James and I rented a warehouse for \$75 a month. We would work the salvage auctions and enjoy every minute of it. We used to rent a tow bar. Finally decided to buy one...it cost \$125. Every once in awhile a Harley would

come through the salvage auction. They always seemed to bring a lot of money. Sometimes I would get one. Always thought I paid too much but they always seemed to sell for a profit.

Time sure goes fast. Must be something to that "blink of an eye" thing. So, here I am 32 years later. Life is still good. Thank the Lord. I used to run the road constantly, now I can do it from my desk. I hired Lusty Parlow about 5 years ago. She designed built and runs my website www.kimmotor.com. She handles it all & does a wonderful job. We do a lot of specialty cars and exotics, but mostly Harleys.

I have Hog Barn Cycles build me 3 or 4 bikes a month, but mostly I sell them damaged as I buy them. Sold around 200 last year. Alot of them sell out of the country. It is a world market nowadays. If you can't sell in the world market, you can't compete at the prices you have to pay for salvage. We carry a Harley inventory of A low of 40 to 100 bikes. Plus some Big Dog, Iron Horse and custom bikes. NO sport bikes.

My dad, James at 85, still works every day. Says he would like to retire but can't cause he hasn't got me straight yet. I bought him this Aston Martin DB9 the other day. He looks good in it. He doesn't say much but I think he likes it. Stop by and see us here at Kim Motor Co. Inc., 948 E. Wythe Street, Petersburg, VA 23803, (804) 732-8001 or visit our showroom:ww.KimMotor.com Our NEW email address: salvage@kimmotor.co





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