













# ADVAI TELEV





IP tele isic INTERNATIONAL

MEDIA PACK 2011





ADVANCED TELEVISION LIMITED'S mission is to bring business leaders in the Digital Media Delivery segment news and analysis in a user friendly and timely fashion.

Content management and transmission, network management, home gateway and mobile media; we cover the technology, the regulation and the business models.

The Digital Media landscape is set for further significant evolution in the year ahead as the battle to control access to the home and the prospect of increased cord cutting reaches a crescendo.

Taking a truly international perspective, from daily email news to long-form magazine features, we ensure no significant event or trend escapes our radar – or yours.

Whether you want to reach busy executives at the beginning of the working day with our eDaily News, or reinforce your message on paper at a major show, we provide an engaged, inquisitive and qualified audience for your promotion.

# EUROMEDIA





#### **EUROMEDIA**

In 2010, Euromedia completed its first decade of covering the international digital media industry, and in September underwent a major redesign, which has been extremely well received.

In 2011, Euromedia will continue to monitor the strategies and tactics shaping Digital Media Delivery. For broadcasters, content producers, technology providers, network operators, service providers, and professional advisors, Euromedia is essential reading.

Its BPA certified readership (5,364 Sep 2010) is made up of senior executives across the sectors it spotlights and the magazine is also accessed by thousands of industry delegates to the world's biggest and most important trade shows and conferences throughout the year.





# January / February

The Middle East: a lucrative market is attracting international content players while a number of local providers fight it out over distribution. Meanwhile, many technology start-ups as well as some seasoned vendors are based in the region.

Previews of CABSAT MENA (Dubai) and CSTB (Moscow)

# March / April

Microprocessors are at the heart of digital media but will this continue? With more and more applications required, can chip producers keep up at a price device vendors can afford, or will more processing migrate to the headend, the network, the Cloud?

**Preview: NAB, MIP TV** 

# May / June

Home Gateway. In a world of potential Over The Top providers, implementing the Home Gateway is vital for service providers who want to maintain customer loyalty and enhance their services and monetisation opportunities. But with a myriad of in-home and portable devices to connect and an array of content types, this is no easy task.

**Preview: ANGA** 

# July / August

The 2011 STB Survey.
Set Top Boxes remain at the centre of most digital media provision to the home. What are the latest developments and functionality requirements for the main device and is the market for thin client home network STBs expanding fast? Are connected TVs a threat?

**Preview: IBC** 

# **September / October**

Content Delivery
Networks have to take
the strain of the ever
expanding number of
channels, VoD options,
content formats, search
and recommendation
options and CA/DRM
requirements. How do
they cope and how will
they evolve?

**IBC Guide** 

# **November / December**

Content security. In a world of multiple formats and standards and with content shifting to a range of devices not managed by the provider, how can content security be ensured?

# **Events & Distribution Diary 2011**

Month and Date	Event	Euromedia	IPTV
January 6-9	CES International, Las Vegas	400	400
January 24-26	NATPE, Miami Beach		
February 1-3	CSTB, Moscow	500	200
February 3-5	Sat Expo Europe, Rome	300	
February 8-11	MPLS & Ethernet World, Paris		300
February 8-11	CABSAT MENA, Dubai	400	300
February 14-17	Mobile World Congress, Barcelona	300	
February 15-17	Cable Congress, Lucerne	300	
February 15-17	Broadcast Video Expo, London	300	
March 1-2	Management World Middle East, Dubai		200
March 1-5	CeBIT, Hanover	300	300
March 2-3	FT Digital Media Conference, London	300	300
March 7-9	DVB World, Nice	250	
March 10-11	2011 Media Summit, New York	500	
March 14-17	Satellite 2011, Washington	500	
March 23-25	CCBN, Beijing	500	
March 22-24	IPTV World Forum, London		1,200
March 24-26	Convergence India, New Delhi	300	300
April 5-7	MIPTV, Cannes	<b>750</b>	<b>750</b>
April 9-14	NAB, Las Vegas	1,500	1,500
May 2-5	Digital Hollywood Spring	300	100
May 3-5	ANGA Cable, Cologne	1,500	500
May 23-26	Management World 2011, Dublin	300	300
June 14-16	The Cable Show, Chicago	500	
June 21-24	BroadcastAsia, Singapore	500	300
September 2-7	IFA, Berlin	500	500
September 8-13	IBC, Amsterdam	2,000	2,000
September	CTAM Europe Cable Marketing Eurosummit	400	
October 3-6	MIPCOM 2011, Cannes	500	500
October	IPTV Forum Eastern Europe		400
October	<b>Broadband World Forum Europe</b>		400
October	EEBC, Kiev	400	
October	CASBAA	400	300
October	SCTE Cable-Tec Expo	400	
October	IPTV Forum Middle East and Africa		300
November	TelcoTV		<b>750</b>
November	IDATE, Montpellier	300	300

# Display ad rates

2011

210 x 297mm 4-colour £3,200 2-colour £2,800 mono £2,400

Full page trim Print area 182 x 273 mm 216 x 303 mm

> Full page bleed

420 x 297mm 4-colour £5,400 2-colour £4,800 mono £4,200

Double page spread

426 x 303mm

Double page spread bleed

105 x 297mm

1/2 Vertical page Print area 91 x 273mm 210 x 148mm

4-colour £1,750 2-colour £1,550 Mono £1,350

1/2 Horizontal page Print area 182 x 136mm 105 x 148mm

4-colour £1,100 2-colour £900 Mono £800

1/4 page Print area 91 x 136mm 210 x 74mm

4-colour £1,100 2-colour £900 Mono £800

1/4 Horizontal page Print area 182 x 62 mm

Single **Advertising rates:** Insertion £3,400 Full page 4-colour Full page 2-colour £2,800 Full page mono £2,400 Double page spread 4-colour £5,400 Double page spread 2-colour £4,800 Double page spread mono £4,200 Half page 4-colour £1,750 Half page 2-colour £1,550 Half page mono £1,350 Quarter page 4-colour £1,100 Quarter page 2-colour £900 Quarter page mono £800

## **INSERTIONS**

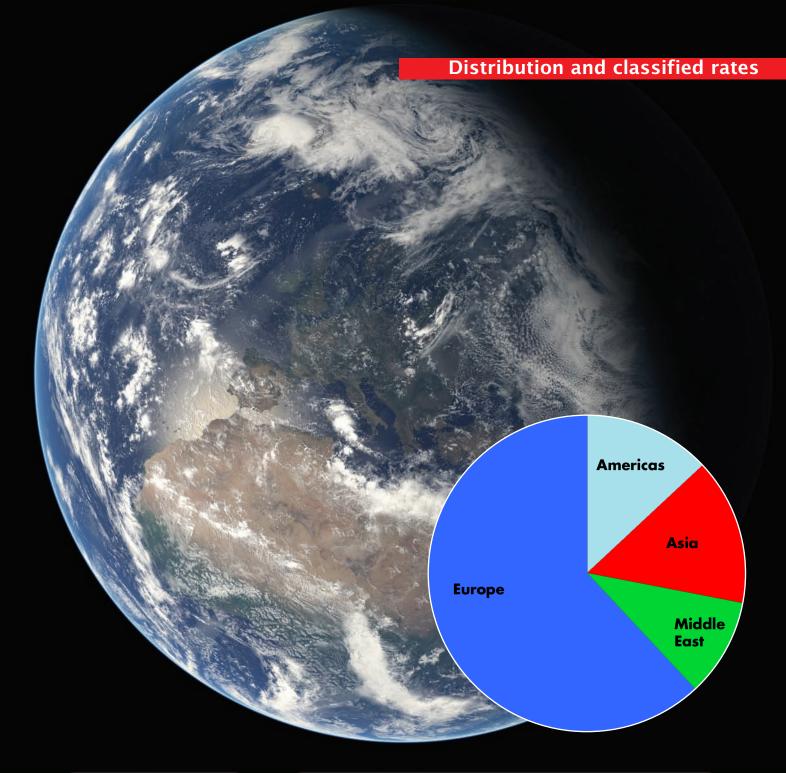
Series of 6 insertions: 10% discount on

each insertion

Series of 12 insertions: 20% discount on

each insertion

Please supply ad as a high resolution pdf (optimised for Acrobat 4), jpg or eps.
Please do <u>not</u> supply as Quark or Adobe InDesign



# Classified Marketplace rates:

15 ads to a page 3 columns to a page Column width 6cms

Cost: £375 per unit with issue 1 unit - 4 issues £1,000 One year's advertising £1,200

Units can be grouped to give a unique ad tailored exactly to your own needs and budget.

The example on the right shows how your ad will look in the Broadband Marketplace - all you have to do is e-mail your copy and logo and we will create your ad, with no extra charge other than the basic on the left.

# CA/DRM/Middleware

NDS Headquarters One London Rd Staines



Tel: +44 (0)20 8476 8000 Fax: +44 (0)20 8476 8100 info@nds.com

info@nds.com www.nds.com

TW18 4EX

# ADVANCED TELEVISION ADVANCED TELEVISION





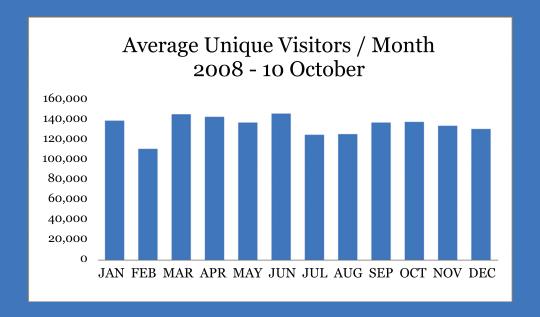
# ADVANCED TELEVISION

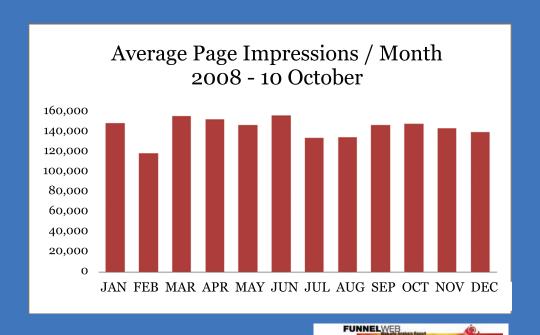
In the last quarter of 2010 <u>www.advanced-television.com</u> celebrated 10 years of online reporting with a complete relaunch.

Now running on a bespoke WordPress platform, the site is 100% dynamic and will quickly run the richest of media options in a range of sizes and positions (see chart and screen grabs).

Taking over from the old site and the Academy, the Archive database contains in excess of 7,000 items drawn from our news service, the magazines and our video roundtables. At the end of 2010, there were over 60 video chapters ready to view each one captioned to help you track down the content that matters to you.

Divided into 15 categories and over 35 subcategories, the Archive is the most comprehensive available and can be searched by category, subcategory, key word and time period.







# **Advertising options**

Stay Connected / Thursday, October 21, 2010

# ADVANCED

# Masthead banner

Home Shop Directory Advertise Events Library Press Releases Newsletter Members About Us Advertising Broadband Broadcast Business Content HD/3D In Home IP Television Middleware Mobile People Regulation Research VOD

# Channel 4 considers online pay options



UK broadcaster Channel 4 has not discounted the possibility of charging for some of its online content, according to its head of VOD Content, Sarah Milton. She told delegates at the Screen Digest Future of Digital Media Conference that there was "Gearty a willingness to pay for certain content, so we're interested in exploring those opportunities that are relevant to...

# Top banner

# BT 110Mbps broadband in March 2011

Broadband customers will soon be able to access speeds of 110Mbps under plans unveiled by BT Openreach. Openreach – the arm of BT that manages its network for other ISPs...

Oct 20 2010 / Read More » / Edit

# iPlayer radio launching in December

A BBC-backed radio strea A BBC-backed radio streaming application with the potential of allowing users access to audio content from more than 400 stations nationwide is to launch in December. The Oct20 2010 / Read More \* / Edit

Oct20 2010 / Read More \* / Edit

# Research: 37m web-enabled CE devices by

There are 30 million US broadband households currently viewing some form of online video on the TV. In addition to downloading digital video, close to 90 per cent of these... Oct 20 2010 / Read More \* / Edit

#### Mid banner

# Sony TV goes pay

Sony TV is pulling out of the Spain's free-to-air DTT market to become a pay-TV channel from the end of this month, widening Sony's pay-TV offer in the country with three pay TV channels available: AXN, Animax and now Sony TV. "We've had second thoughts...

# Research: Connected TV begins to move mainstream

Consumer interest in connected CE devices — particularly connected TVs and Blu-ray players — has been slow to develop, predominantly as a result of a lack of industry and retail push, and a glut of competing solutions which are already providing swift and easy access. Oct 20 2010 / Read More » / Edit

# INSIDE SATELLITE - CHRIS FORRESTER

MPU



Ofcom's YouView light is amber, not green

There have been plenty of headlines in the UK suggesting that Ofcom has "approved" YouView, the BBC-backed video-on-demand service. "Not... Oct 19 2010 / Read More » / Edit

## OFF MESSAGE - NICK SNOW



Apple coming to the crunch? Seems a weird thing to wonder when Apple recently became the second biggest company on the Dow by stock

# EUROMEDIA.

Free Subscription

- 47m EU households will have connected TV by 2014
- BT 110Mbps broadband in March 2011 BBC licence fee frozen for six years and it will s...
- Sony TV goes pay

MOST POPULAR

- DAB for 2015 but in-car is key
- UK heading for capacity crunch
   iPlayer radio launching in December
   'Zombie' satellite still a threat

- Samsung offers prescription 3D glasses
   Research: 118m connected TV in 2014

Search by Date Select Month

Search by Category Advertising

Search by keyword Write keyword and hit

You are logged in as nicksno click here to log

# **EVENT LIST** Oct 20, 10 EEBC

Oct 20, 10 SCTE Cable-Tec Expo

# Tower

**Button** 

# **Positions and Rates**

Masthead banner £3,500 Per Month

Notes: Standard banner 468x60px. Sold as exclusive position unless otherwise agreed. Appears on all pages of site.

MPU £3,000 Per Month

Standard size 300x250px. Sold as exclusive position unless otherwise agreed. Appears on Home Page and News Landing Pages.

**Button** £2,750 Per Month

Standard size 125 x125px. Position: top right of Home Page.

**Top Banner** £2,750 Per Month

Standard size 468x6opx. Sold as rotating with maximum two others unless otherwise agreed. Appears on Home Page below first editorial story.

Mid banner £2,500 Per Month

Standard size 468x6opx. Sold as rotating with maximum two others unless otherwise agreed. Appears on Home Page below third editorial story.

**Tower** £2,750 Per Month

Standard size 120x600px. Sold as rotating with maximum two others unless otherwise agreed. Appears on Home Page.

## **NEWSLETTERS**

**Daily News** 

**Top banner** £1,495 Mon – Thursday

Standard 468 x 60px. Standard gif or jpeg preferred. \*If animated opening frame should contain key information as Outlook email client 2007 onwards does not animate.

Mid banner £1,195 Mon-Thursday

Standard 468 x 60px. Standard gif or jpeg preferred.

**Tower** £1,495 Mon-Thursday

Standard size 120x160px.

Friday File

**Top banner** £1,375 Friday

Standard 468 x 60px. Standard gif or jpeg preferred.

Mid banner £1,150 Friday

Standard 468 x 60px. Standard gif or jpeg preferred.

**Tower** £1,375 Friday

Standard size 120x160px.

**NB:** All insertions to newsletter also appear on the news landing pages for the same day.



We have been holding roundtables for two years now and you will find over 60 video chapters in our library featuring over 30 participating companies.

In 2011,we will convening Roundtables on:

Our annual STB sector update VOD Home Gateways Test and Monitor Content Security OTT Services 3D and Ultra HD

We will keep you in touch with details and updates throughout the year.







#### **IP TELEVISION**

In 2010 we changed the name of IPTV International to IP Television International to reflect the fact that so much IP video transmission and transaction is outside traditional managed networks.

Fast access will continue to offer opportunities for Over The Top services from third party aggregators and content owners. In 2011 we will continue to focus on how these services my lead to 'cord cutting' but also the customer relationship and QoS advantages managed service providers can bring to bear.

An vital part of the battle ground is the User Interface; will killer apps appear to make connected TVs the customers' choice, or will the multifunction appeal of a managed home gateway win out?

An important element for many viewers will be how usefully social network tools are embedded, and again this will be a key service differentiator. And will social networking provide a key to help unlock the controversial area of personal advertising for the TV?

These issues and more will be regularly scrutinised and debated in the quarterly IP Television International that, in addition to its regular circulation, is timed to provide major additional distribution at the key IPTV events around the world.



1,700) words + images. An opportunity for companies to contribute their own views or to write company profiles, case studies etc.

Contributed editorial will be designed and edited in the style of IP Television and a pre-press version submitted to the client for approval.

Reprint opportunities will be made available after publication of issue. Any reproduction must be with the permission of the publisher. Cost = £3,500

Part 1. As above but the full page colour advertisement will be on a regular right hand page and NOT a premium position.

Part 2. Two A4 page client contributed editorial as above. Cost = £3,000

## **OPTION 3**

A full page colour advertisement in a premium position. Cost = £3,000

# **OPTION 4**

A regular full page colour advertisement on a regular right-hand page position Cost = £2,000

#### **OPTION 5**

A two A4 page clientcontributed editorial in the journal. Cost = £2,500